PATH Consolidated Financial Statements



For the Years Ended
December 31, 2022 and 2021



Table of Contents

	Page
Independent Auditor's Report	1 - 3
Consolidated Financial Statements: Consolidated Statements of Financial Position	4
Consolidated Statements of Activities and Changes in Net Assets	5
Consolidated Statements of Functional Expenses	6 - 7
Consolidated Statements of Cash Flows	8
Notes to Consolidated Financial Statements	9 - 29



Independent Auditor's Report

To the Board of Directors PATH

Opinion

We have audited the financial statements of PATH and Subsidiaries (collectively, the Organization), which comprise the consolidated statements of financial position as of December 31, 2022 and 2021 and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Change in Accounting Principle

As discussed in Note 1 to the financial statements, the Organization adopted the Financial Accounting Standards Board's Accounting Standard Update (ASU) No. 2016-02, *Leases (Topic 842)* and related ASUs, for the year ended December 31, 2022. Our opinion is not modified with respect to this matter.



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Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to
 design audit procedures that are appropriate in the circumstances, but not for
 the purpose of expressing an opinion on the effectiveness of the Organization's
 internal control. Accordingly, no such opinion is expressed.

Clark Nuber PS

- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Certified Public Accountants

Clark Nuber P.S.

May 24, 2023

Consolidated Statements of Financial Position December 31, 2022 (In Thousands)

	2022		2021
\$	55,244 198,170 39,838 8,147 7,001 34,762	\$	23,135 230,730 39,927 8,073 7,136
\$	343,162	\$	309,001
\$	23,688 14,992 208,312 43,695	\$	28,019 25,885 197,418
	290,687		251,322
	23,390 29,085		24,375 33,304
<u> </u>	<u> </u>	<u> </u>	57,679 309,001
	\$	\$ 55,244 198,170 39,838 8,147 7,001 34,762 \$ 343,162 \$ 23,688 14,992 208,312 43,695 290,687	\$ 55,244 \$ 198,170 39,838 8,147 7,001 34,762 \$ \$ 343,162 \$ \$ \$ \$ 14,992 208,312 43,695 \$ 290,687 \$ 23,390 29,085 \$ 52,475

Consolidated Statements of Activities and Changes in Net Assets For the Years Ended December 31, 2022 and 2021 (In Thousands)

		2022			2021	
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Operating Revenues: Awards and contributions Private foundations U.S. government Other governments Other awards and in-kind	\$ 163,998 111,756 24,274 47,544	\$ -	\$ 163,998 111,756 24,274 47,544	\$ 163,782 88,221 31,255 46,481	\$ - - - 645	\$ 163,782 88,221 31,255 47,126
Private campaign contributions	4,211	739	4,950	3,602	2,509	6,111
	351,783	739	352,522	333,341	3,154	336,495
Other income Income and funding from invested funds Other	(3,244)	(533) 777	(3,777) 878	(1,275) 241	7,902 463	6,627 704
Net assets released from restrictions-	(3,143)	244	(2,899)	(1,034)	8,365	7,331
Satisfaction of program restrictions Private campaign - pledges	4,663	(4,663)	-	4,472	(4,472)	-
released from restriction	539	(539)		763	(763)	
	5,202	(5,202)	_	5,235	(5,235)	-
Total Operating Revenues	353,842	(4,219)	349,623	337,542	6,284	343,826
Expenses: Program services Support services-	316,985	-	316,985	299,111	-	299,111
Management and general	33,092	-	33,092	31,634	-	31,634
Bid and proposal Fundraising	3,056 2,521	-	3,056 2,521	1,969 4,034	-	1,969 4,034
5						
Total Expenses	355,654	- (4.240)	355,654	336,748		336,748
Change in Net Assets From Operations	(1,812)	(4,219)	(6,031)	794	6,284	7,078
Non-Operating Activity: Gain on foreign currency exchange	827		827	37		37
Total Change in Net Assets	(985)	(4,219)	(5,204)	831	6,284	7,115
Net assets, beginning of year	24,375	33,304	57,679	23,544	27,020	50,564
Net Assets, End of Year	\$ 23,390	\$ 29,085	\$ 52,475	\$ 24,375	\$ 33,304	\$ 57,679

See accompanying notes to the consolidated financial statements.

Consolidated Statement of Functional Expenses For the Year Ended December 31, 2022 (In Thousands)

			Program	n Services				Support Services		
	Program Innovation	Essential Medicines	Africa	AMEE	Other	Total Program Services	Management and General	Fundraising	Bid and Proposal	Total
Salaries	\$ 42,268	\$ 26,996	\$ 12,341	\$ 10,351	\$ 2,363	\$ 94,319	\$ 16,597	\$ 684	\$ 1,577	\$ 113,177
Sub-agreements	32,702	32,961	7,926	5,805	360	79,754	-	-	-	79,754
Fringe benefits and payroll tax	14,266	7,865	6,927	3,715	733	33,506	4,628	199	547	38,880
Sub-contracts	8,924	14,098	1,009	3,187	217	27,435	6	-	-	27,441
Professional services	6,216	1,461	1,858	3,349	360	13,244	3,749	136	315	17,444
Occupancy	5,959	4,018	1,944	1,663	380	13,964	2,766	112	267	17,109
Travel	5,424	2,051	4,219	2,577	131	14,402	716	2	201	15,321
Meetings, education and workshops	4,096	1,092	6,852	1,747	261	14,048	270	32	24	14,374
IT services	2,165	968	1,636	1,110	126	6,005	670	29	61	6,765
Temporary services	542	293	1,198	2,370	17	4,420	1,303	43	61	5,827
Supplies and other	1,523	322	1,813	427	11	4,096	121	703	1	4,921
Project procurement	1,844	114	545	1,853	-	4,356	-	-	-	4,356
Direct aid to beneficiaries	-	-	1,147	1,016	-	2,163	-	-	-	2,163
In-kind contributions	271	-	-	-	-	271	676	487	-	1,434
Printing and copying	242	105	611	166	27	1,151	35	41	-	1,227
Equipment rental and maintenance	371	53	566	19	2	1,011	184	-	-	1,195
Donations, sponsorships and memberships	378	76	109	53	21	637	365	14	-	1,016
Telecommunications	215	9	541	70	3	838	95	-	-	933
Insurance	28	206	9	2	-	245	687	-	-	932
Taxes, licenses and fees	83	17	313	125	16	554	204	26	-	784
Postage and freight	243	234	34	55		566	20	13	2	601
	\$ 127,760	\$ 92,939	\$ 51,598	\$ 39,660	\$ 5,028	\$ 316,985	\$ 33,092	\$ 2,521	\$ 3,056	\$ 355,654

Consolidated Statement of Functional Expenses For the Year Ended December 31, 2021 (In Thousands)

			Progran	n Services				Support Services		
	Program Innovation	Essential Medicines	Africa	AMEE	Other	Total Program Services	Management and General	Fundraising	Bid and Proposal	Total
Salaries	\$ 38,247	\$ 28,188	\$ 9,433	\$ 8,759	\$ 2,802	\$ 87,429	\$ 15,924	\$ 879	\$ 1,110	\$ 105,342
Sub-agreements	29,276	31,845	6,705	4,553	119	72,498	-	-	-	72,498
Fringe benefits and payroll tax	12,155	8,044	4,737	3,070	955	28,961	4,165	249	384	33,759
Sub-contracts	9,361	20,400	1,049	1,703	195	32,708	-	-	-	32,708
Professional services	7,252	1,616	1,503	2,995	740	14,106	4,745	182	191	19,224
Occupancy	5,634	4,293	1,447	1,448	537	13,359	2,855	151	195	16,560
Travel	3,631	718	2,970	1,138	424	8,881	82	-	23	8,986
Meetings, education and workshops	2,707	404	4,493	734	495	8,833	248	1	6	9,088
IT services	2,072	1,059	1,371	1,008	175	5,685	635	40	47	6,407
Temporary services	506	233	1,146	1,984	43	3,912	985	22	6	4,925
Supplies and other	2,102	700	1,902	1,434	6	6,144	116	(45)	2	6,217
Project procurement	3,157	124	304	4,775	-	8,360	-	-	-	8,360
Direct aid to beneficiaries	1	-	1,216	16	-	1,233	-	-	-	1,233
In-kind contributions	268	-	-	-	-	268	712	2,420	-	3,400
Printing and copying	201	59	345	124	33	762	34	40	1	837
Equipment rental and maintenance	699	93	1,039	786	3	2,620	148	-	4	2,772
Donations, sponsorships and memberships	242	103	55	19	16	435	318	24	-	777
Telecommunications	336	145	518	45	48	1,092	128	5	-	1,225
Insurance	42	384	34	1	-	461	302	-	-	763
Taxes, licenses and fees	92	26	268	128	33	547	200	47	-	794
Postage and freight	230	348	160	78	1	817	37	19		873
	\$ 118,211	\$ 98,782	\$ 40,695	\$ 34,798	\$ 6,625	\$ 299,111	\$ 31,634	\$ 4,034	\$ 1,969	\$ 336,748

Consolidated Statements of Cash Flows For the Years Ended December 31, 2022 and 2021

	2022	2021
	 2022	 2021
Cash Flows From Operating Activities:		
Change in net assets	\$ (5,204)	\$ 7,115
Adjustments to reconcile change in net assets to		
net cash provided by operating activities-		
Depreciation and amortization	1,991	2,445
Unrealized loss on investments	6,638	1,851
(Gain) loss on hedging activity	(39)	274
(Gain) loss on sale and disposal of equipment	(8)	148
Contributions restricted for endowment	-	(3)
Changes in assets and liabilities:		
Contributions and awards receivable	89	(184)
Prepaid expenses and other	(74)	(749)
Lease liabilities, net of right-of-use assets	(1,842)	-
Accounts payable	(4,331)	4,194
Accrued expenses and other liabilities	(49)	(953)
Deferred revenue	 10,894	14,565
Net Cash Provided by Operating Activities	8,065	28,703
Cash Flows From Investing Activities:		
Purchases of furniture, equipment and leasehold improvements	(1,906)	(1,318)
Proceeds from sale of equipment	58	22
Net purchases from hedging activity	(30)	(55)
Purchases of investments	(11,349)	(77,408)
Proceeds from maturity/sales of investments	37,271	56,047
		<u> </u>
Net Cash Provided (Used) by Investing Activities	24,044	(22,712)
Cash Flows From Financing Activities:		
Proceeds from contributions restricted for endowment	 	3
Net Cash Provided by Financing Activities		3
Net Change in Cash and Cash Equivalents	32,109	5,994
Cash and cash equivalents, beginning of year	 23,135	 17,141
Cash and Cash Equivalents, End of Year	\$ 55,244	\$ 23,135
Supplementary Disclosure of Cash Flow Information:		
Property and equipment purchases included in accounts payable	\$ -	\$ 62

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 1 - Organization and Summary of Accounting Policies

Organization - PATH, along with its Subsidiaries (collectively, the Organization) is a global nonprofit accelerating health equity and access to good health so people and communities can thrive. PATH advises and partners with public institutions, businesses, grassroots groups and investors to solve the world's most pressing health challenges. Headquartered in Seattle, PATH has close to 1,615 employees that work in more than 60 counties and with 20 offices worldwide, PATH delivers through a model that is both global and local. With leading global capabilities in primary health care, malaria, vaccines and data and digital solution development, its team of professionals that includes scientists, health professionals, business leaders, advocates and experts from dozens of specialties, transform bold ideas into sustainable solutions that improve health and well-being.

PATH's solution areas include: advocacy and policy; development of easy to use and affordable device and diagnostics tools; invention and advancement of affordable and effective medicines, as well as partnering with countries to assess and design appropriate demand and supply markets for affordable and available quality health products and services. As a global health organization addressing health problems facing people and communities around the world, the breadth and scope of the health areas covered by PATH are broad, encompassing: cancer, diabetes, diarrheal disease, early childhood development, Ebola, epidemic preparedness, heart disease, HIV/AIDS, HPV, Influenza, Japanese Encephalitis, malaria, maternal and newborn care, meningitis, tropical diseases, nutrition, pneumonia, polio, sexual and reproductive health, tuberculosis, water sanitation and hygiene.

Basis of Presentation - The financial statements of the Organization have been prepared on the accrual basis of accounting under accounting principles generally accepted in the United States of America (U.S. GAAP). The financial statements include the accounts of PATH and PATH's controlled subsidiaries, including:

- Foundation for Appropriate Technologies in Health Switzerland (FATH), a Swiss Foundation.
- Program for Appropriate Technology in Health (PATH), an organization registered under the Nongovernmental Organizations Co-ordination Act, 1990 in Kenya.

All inter-entity accounts and transactions have been eliminated in consolidation.

For the purposes of financial reporting, the Organization classifies resources into two net asset categories pursuant to any donor-imposed restrictions. Accordingly, the net assets of the Organization are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed stipulations.

<u>Net Assets With Donor Restrictions</u> - Net assets subject to donor-imposed stipulations to be invested in perpetuity, restricted for specific purposes, or that may or will be met by actions of the Organization and/or the passage of time.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 1 - Continued

Award and contribution revenues are reported as increases in net assets without donor restrictions unless the use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Donor stipulated restrictions expire when the stipulated purpose has been fulfilled and/or the stipulated time period has elapsed. Expirations of restrictions related to the passage of time result in the reclassification of net assets with donor restrictions to net assets without donor restrictions and are reported in the consolidated statements of activities and changes in net assets as net assets released from restrictions. The Organization has elected to report donor-restricted contributions whose restrictions are met in the same period that the condition is met as revenue within net assets without donor restriction.

Cash and Cash Equivalents - For purposes of the consolidated statements of cash flows, the Organization considers all highly liquid debt instruments purchased with an original maturity of three months or less, other than those held in the Organization's investment portfolio, to be cash equivalents.

Investments - Investments in equity securities with readily determinable market values and all debt securities are recorded at fair value. Unrealized and realized gains and losses on these investments are reported in the consolidated statements of activities and changes in net assets. Securities are generally held in custodial investment accounts administered by certain financial institutions.

Investment securities, in general, are exposed to various risks, including interest rate, credit and overall market volatility. Due to the level of risk associated with certain long-term investments, it is possible that changes in the values of these investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position.

Investment return consists primarily of income and gains and losses earned on cash, cash equivalents and investments. Where directed by the donor or grantor, investment return on award advances is credited to deferred revenue for future use as specified in the award agreement. All other investment return is credited to net assets with or without donor restrictions as is appropriate.

Awards and Contributions Revenue Recognition - Awards and contributions from United States and foreign government agencies, foundations and public and private funders are recognized as revenue when the donor-imposed conditions, if any, have been met. Revenue from contracts with customers are recognized at the time the service or good is provided.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 1 - Continued

Contributions and awards receivable are stated at the amount management expects to collect from outstanding balances. Awards receivable represents expenditures made in accordance with the terms of the awards not yet reimbursed in cash. Deferred revenue represents funding received in advance of the incurrence of project expenditures. Management provides for probable uncollectible amounts through a charge to expense and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to awards contributions receivable.

Furniture, Equipment and Leasehold Improvements - The Organization capitalizes furniture, equipment and leasehold improvements with a cost of \$5,000 or greater. The cost of furniture and equipment is depreciated over the estimated useful life of the asset and is computed using the straight-line method. Leasehold improvements are amortized over the lives of the respective leases or the service lives of the improvements, whichever is shorter. Maintenance and repairs are charged to expense as incurred. Computer software purchases of \$150,000 or greater are capitalized and depreciated. Internally developed software and internally developed enhancements and modifications to existing or purchased software that result in additional functionality with a total development cost in excess of \$150,000 are capitalized and depreciated.

Vulnerability From Certain Concentrations - Financial instruments that potentially subject the Organization to concentrations of credit and market risk consist primarily of cash and cash equivalents and investments. Cash and cash equivalents and investments held by financial institutions at times exceed Federal Deposit Insurance Corporation and Securities Investor Protection Corporation insured limits.

For the year ended December 31, 2022, total revenues, gains and other support of 43% were from one private foundation and 32% were from agencies of the United States government (48% and 23%, respectively in 2021). Management is aware of the related vulnerabilities but does not anticipate material losses in connection with these concentrations. The Organization actively pursues a broad based of donors and funding sources.

Donated Goods and Services - Donations of goods, including property and equipment and software licenses, are recorded as support at their estimated fair values at the date of donation. Such donations are reported as support without restrictions unless the donor has restricted the donated asset to a specific purpose. Donated services are recognized if the services received (i) create or enhance nonfinancial assets or (ii) require specialized skills, are provided by individuals possessing those skills and would need to be purchased if not provided by donation.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 1 - Continued

Functional Allocation of Expenses - The financial statements report certain categories of expenses that are attributable to one or more program or supporting services of the Organization. Those expenses include service center costs, fringe benefits, payroll taxes, occupancy, and overhead expenses. Service centers perform specific technical or administrative services and include editorial and proofreading, graphic design, human resources compliance, library and knowledge management, grants and contract administration, donor reporting, information systems, and lab and shop. Service center costs are direct charged based on usage. Fringe benefits, payroll taxes, and occupancy expenses are allocated to program and supporting services categories based on salary expense. Overhead expenses are allocated to program and supporting services categories based on modified direct costs.

Operating and Nonoperating Activities - Operating activities represent all sources of revenue and expenses except those designated as nonoperating. Nonoperating activities are the gains and losses related to foreign currency exchange.

Sub-Agreements and Sub-Contracts - In connection with projects funded through awards and contributions, the Organization enters into funding agreements and cooperative agreements with collaborating partners including international agencies, ministries of health, nongovernmental organizations, commercial entities and universities. Subagreements and subcontracts awarded from these projects are funded by contributions with conditions from other organizations and recorded as expense, which totaled \$107.2 million and \$105.2 million for the years ended December 31, 2022 and 2021, respectively.

Tax Exempt Status - The Internal Revenue Service has determined that PATH is exempt from federal income taxes under provisions of Section 501(c)(3) of the Internal Revenue Code (IRC). It is classified as an organization that is not a private foundation under Section 501(a) of the IRC. FATH, as an independent nonprofit foundation within the meaning of Article 80 et seq of the Swiss Civil Code, has been granted certain exemptions from tax by the Switzerland Department of Finance, Cantonal Tax Administration. PATH Kenya is a not-for-profit organization registered under section 10 of the Nongovernmental Organizations Co-ordination Act, 1990 in Kenya. PATH Kenya qualifies for exemption from income tax in Kenya under Paragraph 10 of the First Schedule to the Income Tax Act CAP 470.

Foreign Currency Translation - Substantially all assets and liabilities of the Organization that are held in foreign currencies are translated at year end exchange rates. Revenues and expenses are translated using a rate based upon the funding rate the Organization receives from banks when transferring money between currencies, which approximates the exchange rate at the transaction date. Gains and losses from foreign currency translation for the year are included in the consolidated statements of activities and changes in net assets.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 1 - Continued

Operating Leases - Effective January 1, 2022, the Organization adopted the new lease accounting guidance in Accounting Standards Update No. 2016-02, *Leases (Topic 842)* (ASC Topic 842) using the modified retrospective approach with comparative accounting periods continuing to be presented under previous lease guidance (ASC Topic 840). The Organization has elected the package of practical expedients permitted in ASC Topic 842. Accordingly, the Organization accounted for its existing leases under the new guidance, without reassessing (a) whether the contract contains a lease under ASC Topic 842, (b) whether classification of the leases would be different in accordance with ASC Topic 842, or (c) whether the unamortized initial direct costs before transition would have met the definition of initial direct costs in ASC Topic 842 at lease commencement. Additionally, the Organization elected the practical expedient to use hindsight in determining the lease term (that is, when considering lessee options to extend or terminate the lease and to purchase the underlying asset) and in assessing impairment of the entity's right-of-use (ROU) assets. As a result of the adoption of the new lease accounting guidance, the Organization recognized on January 1, 2022 (a) a lease liability of \$52.3 million, (b) a right-of-use asset of \$41.5 million, and (c) removal of deferred rent liabilities of \$10.8 million.

The Organization determines if an arrangement contains a lease at inception. Operating leases are included in ROU assets and lease liabilities in the consolidated statement of financial position. ROU assets represent a right to use an underlying asset for the lease term and operating lease liabilities represent the Organization's obligation to make lease payments arising from the lease. ROU assets and lease liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. The Organization's leases do not provide an implicit rate of return; thus, the Organization uses the risk-free discount rate, determined using a period comparable with that of the lease term from the later of the lease commencement date or implementation date. The ROU asset also includes prepaid lease payments and unamortized initial direct costs and excludes lease incentives. The Organization has lease agreements with lease and non-lease components which are accounted for as a single lease component. The Lease terms include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term. A ROU asset and operating lease liability is not recognized for leases with an initial term of 12 months or less or for nonfacilities leases, as aggregate lease payments are less than 1% of total assets.

Use of Estimates - The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Financial Statement Reclassifications - Certain reclassifications have been made to the prior year financial statements to conform to the current year presentation. Such reclassifications have no effect on the change in net assets or net asset balances as previously reported.

Subsequent Events - The Organization has evaluated subsequent events through May 24, 2023, the date on which the financial statements were available to be issued. The Organization is not aware of any material subsequent events.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 2 - Cash and Cash Equivalents

Cash and cash equivalents consisted of the following at December 31:

	(In Thousands)				
	2022 202				
Cash Money market accounts and other cash equivalents	\$	15,282 39,962	\$	13,128 10,007	
	<u>\$</u>	55,244	\$	23,135	

Cash and cash equivalents held in bank accounts outside of the United States totaled \$12.8 million and \$10.9 million at December 31, 2022 and 2021, respectively. When specified by funding agreement, the Organization holds project-related funds in separate bank accounts.

Note 3 - Investments

Investments consisted of the following at December 31:

	(In Thousands)					
		2022		2021		
Corporate bonds U.S., state and foreign government securities Equity mutual funds Money market investment funds	\$	103,389 53,401 9,837 31,543	\$	121,319 52,286 8,908 48,217		
	<u>\$</u>	198,170	\$	230,730		

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 3 - Continued

Where directed by the donor or grantor, investment return on award advances is credited to deferred revenue for future use as specified in the award agreement. Investment return utilized for specific awards is included in investment return on the consolidated statement of activities and changes in net assets. A reconciliation of investment return earned for the year and investment return reported on the consolidated statement of activities and changes in net assets for the years ended December 31 is presented below:

	(In Thousands)					
		2022		2021		
Interest and dividends Unrealized losses Realized gains Investment management services	\$	4,417 (7,667) 168 (329)	\$	3,508 (2,388) 432 (336)		
Investment return		(3,411)		1,216		
Investment return added to deferred revenues Use of investment return from deferred revenues		(2,170) 1,804		(2,115) 7,526		
Income and Funding From Invested Funds Reported on the Consolidated Statement of Activities and Changes in Net Assets	\$	(3,777)	\$	6,627		

Note 4 - Fair Value Measurements

U.S. GAAP provides a framework for measuring fair value. To increase consistency and comparability in fair value measurements, the framework requires fair value to be determined based on the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants.

The framework uses a three-level valuation hierarchy based on observable and nonobservable inputs. Observable inputs consist of data obtained from independent sources. Nonobservable inputs reflect market assumptions. These two types of inputs are used to create the fair value hierarchy, giving preference to observable inputs.

Assets and liabilities classified as Level 1 have fair values based on unadjusted quoted market prices for identical instruments in active markets. Assets and liabilities classified as Level 2 have fair values based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in inactive markets, or model-derived valuations whose inputs are observable. Assets and liabilities classified as Level 3 have fair values based on value drivers that are unobservable.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 4 - Continued

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2022 and 2021.

<u>Debt Securities</u> - Valued using bid evaluations from similar instruments in actively traded markets.

<u>Equity and Debt Mutual Funds</u> - Valued at quoted market prices in active markets, which represent the net asset value (NAV) of shares held by the Organization at year end.

<u>Money Market Investment Funds</u> - Valued at cost plus accrued interest, which approximates fair value.

<u>Foreign Exchange Derivative Contracts</u> - Valued based primarily on the exchange rates effective at the measurement date.

Assets and liabilities recorded at fair value on a recurring basis were as follows at December 31, 2022:

	(In Thousands)					
		Level 1		Level 2		Total
Debt securities and debt mutual funds- U.S., state and foreign government securities Corporate	\$	53,401 103,389	\$	- -	\$	53,401 103,389
Total debt securities and debt mutual funds		156,790		-		156,790
Equity mutual funds		9,837		-		9,837
Money market investment funds		31,543				31,543
Total Assets and Liabilities at Fair Value	\$	198,170	\$		\$	198,170

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 4 - Continued

Assets and liabilities recorded at fair value on a recurring basis were as follows at December 31, 2021:

		(In Th	nousands)				
	Level 1		Level 2		Total		
Debt securities and debt mutual funds- U.S., state and foreign government securities Corporate	\$ 52,286 121,319	\$	-	\$	52,286 121,319		
Total debt securities and debt mutual funds	173,605		-		173,605		
Equity mutual funds	8,908		-		8,908		
Money market investment funds	48,217				48,217		
Total investments	230,730		-		230,730		
Foreign exchange derivative contracts			(70)		(70)		
Total Assets and Liabilities at Fair Value	\$ 230,730	\$	(70)	\$	230,660		

Note 5 - Awards and Contributions Receivable

Awards and contributions receivable consisted of amounts due in less than one year and are recorded net of an allowance for doubtful accounts of \$130,000 and \$876,000, respectively, at December 31, 2022 and 2021.

Awards from the United States government and certain nongovernmental organizations are recorded as revenue when costs are incurred, which may not reflect the full amount awarded. The total amount of unrecognized awards pending for active projects was \$1.11 billion and \$1.07 billion at December 31, 2022 and 2021, respectively. At December 31, 2022, 49% of the Organization's unrecognized awards were from one private foundation and 36% were from agencies of the United States government (41% and 38%, respectively at December 31, 2021).

Note 6 - Furniture, Equipment and Leasehold Improvements

The Organization funds purchases of furniture, equipment and leasehold improvements from two sources: net assets without donor restriction, or project funds with donor restrictions.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 6 - Continued

Furniture, equipment and leasehold improvements consisted of the following at December 31:

	2022 (In Thousands)							
	With	out Donor						
	R	estrictions	Pro	ject Funds		Total		
Furniture	\$	3,739	\$	_	\$	3,739		
Equipment	*	3,606	7	5,988	т.	9,594		
Software		2,103		-		2,103		
Leasehold improvements		22,091		67		22,158		
Assets not yet in service		1,569		126		1,695		
		33,108		6,181		39,289		
Less accumulated depreciation and amortization		(27,120)		(5,168)		(32,288)		
	\$	5,988	\$	1,013	\$	7,001		
		2	021 (Ir	n Thousands	s)			
	With	out Donor						
		estrictions	Pro	ject Funds		Total		
		201110110110		10001 01100		- Total		
Furniture	\$	3,739	\$	-	\$	3,739		
Equipment		3,553		5,982		9,535		
Software		2,102		-		2,102		
Leasehold improvements		22,118		66		22,184		
Assets not yet in service				359		359		
		31,512		6,407		37,919		
Less accumulated depreciation and amortization		(25,716)		(5,067)		(30,783)		
	\$	5,796	\$	1,340	\$	7,136		

Note 7 - Operating Leases

The Organization leases office space under long-term, noncancelable lease agreements which expire at various dates through 2032. The leases include renewal options ranging up to 5 years that are excluded from the lease liability as it is not reasonably certain the options will be exercised. Additionally, the leases include payments for common area maintenance, utilities, taxes and insurance that are considered variable lease payments and are excluded from determining the lease liability.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 7 - Continued

The components of lease expense for the year ended December 31, 2022 are as follows:

Total Leasing Expense	Ś	11.679
Short-term and other lease costs		2,880
Variable lease cost		508
Operating lease cost	\$	8,291

Future minimum payments required under operating leases are as follows:

Total Lease Liabilities	\$	43,695
Less present value discount		(2,498)
Total undiscounted cash flows		46,193
Thereafter		15,371
2027		3,582
2026		3,735
2025		4,173
2024		9,612
2023	\$	9,720
For the Year Ending December 31,	<u>(In T</u>	<u>[housands]</u>

Future minimum payments required under noncancelable lease agreements are as follows:

For the Year Ending December 31,	(In Thousands)
2022	\$ 10,649
2023	10,075
2024	9,901
2025	4,251
2026	3,738
Thereafter	18,954_
	<u>\$ 57,568</u>

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 7 - Continued

Supplemental cash flow information related to leases as of December 31, 2022 is as follows:

	_(In	Thousands)
Cash paid for amounts included in the measurement of lease liabilities:		0.054
For Operating cash flows from operating leases	\$	9,951
Right-of-use assets obtained in exchange for new operating lease liabilities	\$	796
Weighted-average remaining lease term Weighted-average discount rate		6.8 years 1.5%

Note 8 - Self-Insurance Reserve

The Organization maintains a research insurance program made up of a Self-Insured Retention (SIR) reserve fund and an excess insurance policy. The Organization's SIR program covers claims up to \$125,000 per incident and is funded by allocations to programs that are conducting clinical trials involving human subjects. As of December 31, 2022 and 2021, \$1.7 million and \$2.08 million, respectively, has been funded and set aside in the reserve. It is anticipated that additional planned annual allocations and interest income will add to the reserve going forward. Additionally, the Organization carries an excess insurance policy to cover any potential claims from \$125,000 to \$10 million.

Note 9 - Net Assets Without Donor Restrictions

Net assets without donor restrictions consisted of the following at December 31:

	(In Thousands)				
		2022		2021	
Contingency reserve fund and endowment	\$	8,000	\$	8,000	
Capital fund		5,000		4,400	
Self-insured retention reserve		1,707		2,078	
Total board designated		14,707		14,478	
Undesignated		8,683		9,897	
Total Net Assets Without Donor Restrictions	\$	23,390	\$	24,375	

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 9 - Continued

The following is a description of board designated net assets without donor restrictions:

Contingency Reserve Fund - The board has established an \$8 million contingency reserve to help ensure PATH's long-term financial stability and position the Organization to respond to varying economic conditions and changes that affect its financial position and ability to continuously carry out its mission. The main objectives of this reserve are to protect against sudden and significant disruptions to the Organization's business continuity and operative capital requirements, and to promote public and funder confidence in the long-term stability of the Organization. This reserve is comprised of:

	(In Thousands)			
		2022		2021
Quasi-endowment fund* Contingency reserve balance	\$	3,365 4,635	\$	4,187 3,813
Total Contingency Reserve Fund	<u>\$</u>	8,000	\$	8,000

^{*} Quasi-Endowment Fund - Amounts designated to function as an endowment which provide general support for the Organization (See also Note 11).

<u>Capital Fund</u> - A reserve amount set aside for furniture, equipment or leasehold improvements generally set not less than the anticipated net book value of the Organization's assets, less tenant improvement allowances.

<u>Self-Insurance Retention Reserve</u> - A reserve set aside for uninsured portion of claims resulting from settlement of judgment of actions related to clinical trials (Note 8).

Note 10 - Net Assets With Donor Restrictions

Net assets with donor restrictions were available for the following purposes at December 31:

	(In Thousands)			
		2022		2021
Private campaign - donor restricted Donor restricted endowment funds Project equipment Prepaid licenses	\$	21,690 6,068 1,013 314	\$	23,419 7,556 1,340 989
Total Net Assets With Donor Restrictions	<u>\$</u>	29,085	\$	33,304

Restricted funds are available primarily for global health initiatives.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 11 - Endowment

The Organization's endowment includes donor-restricted endowment funds and funds designated by the Board to function as an endowment (quasi-endowment), both of which provide general support for the Organization. As required by U.S. GAAP, net assets associated with endowment funds, including quasi-endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Organization has interpreted the Washington Prudent Management of Institutional Funds Act (PMIFA) as making it advisable for the Organization to track fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization considers the value of a fund to be deficient if the fair value of the fund is less than the sum of (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund is classified as donor restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by PMIFA. In accordance with PMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: the duration and preservation of the fund, the purposes of the Organization and the donor-restricted endowment fund, general economic conditions, the possible effect of inflation and deflation, the expected total return from income and the appreciation of investments, other resources of the Organization and the investment policies of the Organization.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 11 - Continued

Endowment net assets consisted of the following at December 31:

		2022 (In Thousands)				
		out Donor		ith Donor		
	R	<u>estrictions</u>	Re	estrictions		Total
Board designated quasi-endowment funds Donor restricted endowment funds- Original donor restricted gift amount and amounts required to be retained	\$	3,365	\$	-	\$	3,365
by donor		-		3,406		3,406
Accumulated investment return				2,662		2,662
	\$	3,365	\$	6,068	\$	9,433
		2	:021 (Ir	n Thousands	s)	
	With	out Donor	W	ith Donor		
	R	estrictions	Re	estrictions		Total
Board designated quasi-endowment funds Donor restricted endowment funds- Original donor restricted gift amount	\$	4,187	\$	-	\$	4,187
by donor		-		3,406		3,406
Accumulated investment return				4,150		4,150
	\$	4,187	\$	7,556	\$	11,743

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 11 - Continued

Changes to endowment net assets were as follows for the years ended December 31, 2022 and 2021:

	(In Thousands)					
	-	out Donor estrictions		ith Donor		Total
Endowment net assets, January 1, 2021	\$	3,898	\$	7,033	\$	10,931
Endowment investment return Contributions Earnings appropriated for expenditure		472 - (183)		851 3 (331)		1,323 3 (514)
Endowment Net Assets, December 31, 2021		4,187		7,556		11,743
Endowment investment return Earnings appropriated for expenditure		(627) (195)		(1,136) (352)		(1,763) (547)
Endowment Net Assets, December 31, 2022	\$	3,365	\$	6,068	\$	9,433

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for donor-specified periods as well as board designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in mutual and exchange traded funds to ensure a broad diversification among investment styles, sectors, industries, market capitalizations and credit quality. These vehicles offer the advantages of economies of scale, greater liquidity, broader diversification, cost efficiency, lower transaction costs and low minimum investment requirements not available through separate account management.

The performance objective for the total endowment investment portfolio is to achieve an annualized investment return, net of fees, which will exceed a composite index composed of 40% Barclays Capital U.S. Aggregate Index and 60% MSCI All Country World IMI Net Total Return Index. The Organization expects its endowment funds, over time, to provide an average rate of return of approximately 5% annually. Actual returns in any given year may vary from this amount based on current market conditions.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 11 - Continued

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation between two asset classes: 40% fixed income and 60% equity investments to achieve its long-term return objectives within prudent risk constraints.

The Organization has established an endowment spending policy for appropriating a maximum distribution in support of PATH's programs each year. In establishing this policy, the Organization considered the long-term expected return on its endowment and the need for that return to provide additional protection for any necessary adjustment to the value of the endowment for inflation. In order to sustain the real value of the endowment, the long-term return of the endowment should meet or exceed spending plus inflation as measured by an appropriate benchmark, such as the Consumer Price Index (CPI). To protect the essential value of the endowment against the expected impact of inflation, the Finance Committee sets a payout rate for the endowment's income that provides a prudent rate of real growth of endowment funds while also providing a relatively constant funding stream in support of PATH's current expenditures for programs.

In determining each year's level of distribution, PATH is governed by a spending policy which seeks to distribute up to 5% of the market value of the endowment investment portfolio, calculated based on the prior year's ending balance. This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 12 - Awards from the Foreign, Commonwealth & Development Office

The Organization has received several awards from the Foreign, Commonwealth & Development Office (FCDO), United Kingdom of Great Britain and Northern Ireland, to support specific projects. FCDO requires separate disclosure of revenue recognized in the Organization's financial statements. Revenue recognized, for each of these projects was as follows for the years ended December 31, 2022 and 2021:

	(In Thousands)			
		2022		2021
Product Development Partnership Programme 2017 to 2021 Reproductive Health Supplies Coalition (2020-2025)	\$	2,871 2,392	\$	5,379 1,296
New Health Technologies (MAPS)		958		935
Development of New Health Technologies (DAWN)		927		1,314
COVIDaction Vaccine Data Co-Lab		244		14
Thematic Evaluation - Humanitarian Data Collection		17		-
Improving outcome of future transmission assessment surveys and				
community compliance for MDA in LF patients		8		76
AMR in Sri Lanka		(4)		347
The Fleming Fund Country Grants		-		3,392
ASCEND DFID - RFP for MMDP Services of LF in Bangladesh				126
	\$	7,413	\$	12,879

As disclosed in Note 1, revenue for these awards is recognized as related allowable project costs are incurred and is included in award and contribution revenue on the consolidated statements of activities and changes in net assets.

Note 13 - Employee Benefits

The Organization sponsors a defined contribution 401(k) plan (the Plan) for US employees. Under the Plan, eligible PATH employees may elect to contribute up to 75% of their pre-tax compensation, subject to certain limits under the IRC. The Organization will match the employee's contribution monthly at a ratio of 1:1 for the first 2%, and 1:2 for the next 4%, with a maximum employer contribution equal to 4% of pre-tax salary. Employer matching contributions to the Plan are fully vested after one year of completed service. Employee optional contributions in the Plan vest immediately. In addition, the Organization may make a voluntary employer contribution of up to 8% of employees' base compensation. Voluntary employer contributions to the Plan vest at a rate of 20% for each completed year of service. All regular U.S. hire employees are eligible to enter the Plan on the first of the month after completing three months of employment. The Organization also offers an optional Roth 401(k) plan.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 13 - Continued

Within the various countries in which PATH operates outside the United States, most employees are citizens of the host country. These employees are eligible for plans, including local government sponsored plans, appropriate for that country.

Employer contributions for US-based plans totaled \$8.7 million and \$8.1 million, for years ended December 31, 2022 and 2021. Total global pension contributions totaled \$12.5 million and \$11.3 million for the years ended December 31, 2022 and 2021, respectively.

Note 14 - Private Campaign Contributions

Private campaign contributions consist of contributions and pledges both with and without donor restrictions. Donor restricted contributions and pledges are to be used for specific purposes and/or will be paid over a period of time. Private campaign contribution revenue for the years ended December 31 consisted of:

	(In Thousands)			
		2022		2021
Contributions without donor restrictions	\$	4,211	\$	3,602
Contributions with donor restrictions- Time restricted Purpose restricted Endowment		32 707		62 2,444 3
Total contributions with donor restrictions		739		2,509
	\$	4,950	\$	6,111

Note 15 - Derivative Instruments and Hedging Activities

The Organization's risk management strategies include the use of foreign exchange (FX) derivative contracts. The goal of these strategies is to mitigate both market and economic risk so that movements in currency fluctuations do not adversely affect the value of the Organization or its ability to deliver on its contractual obligations and overall mission. The net fair value of the FX derivative contracts, reported at market value, is included in prepaid expenses or in accounts payable on the consolidated statements of financial position, depending on whether the net position is positive or negative at year end.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 15 - Continued

There were no foreign currency contracts in place at December 31, 2022. The Organization had in place foreign currency contracts for purchases of USD with notional amounts 6.4 million, and sales of USD for foreign currencies with notional amounts totaling \$4.1 million for the year ended December 31, 2021. At December 31, 2021, the fair value of FX contracts recognized in the consolidated statement of financial position is a liability of \$0.07 million. The currencies being hedged are the Euro, British Pound Sterling, Japanese Yen, South African Rand and Indian Rupee.

Note 16 - Liquidity and Availability of Financial Assets

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Organization invests cash in excess of daily requirements in short-term investments.

The Organization has contingency reserve and undesignated funds within its net assets without donor restrictions, which serve as operating reserves. The contingency reserve fund had a balance of \$8 million at December 31, 2022 and 2021. The undesignated fund had a balance of \$8.7 million and \$9.9 million at December 31, 2022 and 2021 respectively. The contingency reserve and undesignated funds can be drawn upon in the event of financial distress or an immediate liquidity need resulting from events outside the typical life cycle of converting financial assets to cash or settling financial liabilities.

The following reflects the Organization's financial assets as of the date of the consolidated statement of financial position, reduced by amounts not available for general use within one year of the date of the consolidated statement of financial position because of contractual or donor-imposed restrictions.

	(In Thousands)			
		2022	20	
Financial assets, at year end- Cash and cash equivalents Investments Contributions and awards receivable	\$	55,244 198,170 39,838	\$	23,135 230,730 39,927
Total financial assets		293,252		293,792
Less those unavailable for general expenditures within one year, due to contractual or donor imposed restrictions- Restricted by donor with time or purpose restrictions Deferred revenue subject to meeting award conditions		(27,758) (208,312)		(30,975) (197,418)
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	\$	57,182	\$	65,399

Notes to Consolidated Financial Statements For the Years Ended December 31, 2022 and 2021

Note 17 - Commitments and Contingencies

Standby Letter of Credit - The Organization has Standby Letters of Credit (SBLC) associated with its lease commitments, with total available credit of \$263,000 at December 31, 2022 and 2021. There were no outstanding balances owed on the SBLCs as of December 31, 2022 and 2021.

Awards - PATH participates in several federal and other grant programs that are governed by various rules and regulations of the grantor agencies. Costs charged to the respective grant programs are subject to audit and adjustment by the grantor agencies; therefore, to the extent that PATH has not complied with the rules and regulations governing the grants, refunds of any money received may be required and the collectability of any related receivable at December 31, 2022 and 2021 may be impaired. Liabilities are accrued for any amounts where management assesses a probability of adjustment or refund to funders.

Conditional Grants and Contracts - PATH has awarded conditional grants and contracts to subrecipients related to performance of these sponsored projects, which have outstanding commitments of up to \$206 million and \$263 million as of December 31, 2022 and 2021, respectively.

Contingencies - In the normal course of business, the Organization has various claims in process, matters in litigation and other contingencies. In management's opinion, the outcome from these matters will not materially impact the Organization's financial position or results of activities.